

# Datari

## Careers: Business Development and Sales

Vacancies for business developers or sales roles with a focus on market data experience for Datari's growth and expansion:

### For Business Developers:

#### Title: Market Data Business Developer

We are seeking experienced Business Developers with a strong understanding of market data to join our team at datari.io. As a Market Data Business Developer, you will play a crucial role in driving business growth by identifying and engaging with potential clients, understanding their market data needs, and showcasing the value of our real-time aggregated data sources for crypto, forex, and equities datasets delivered through REST-based APIs and websockets. You will work closely with our product managers and data scientists to create tailored market data solutions that meet the unique requirements of our clients.

#### Requirements:

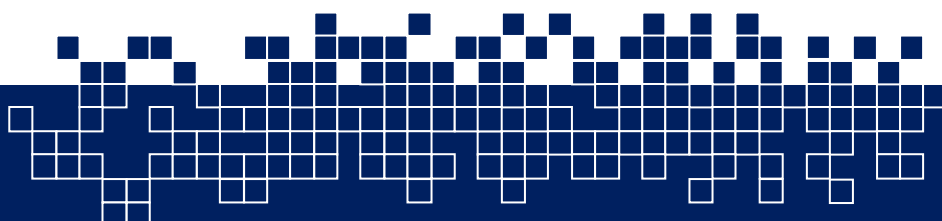
- Proven experience in business development or sales in the financial industry, with a strong focus on market data.
- Deep understanding of financial instruments, real-time data feeds, and market data delivery methods.
- Ability to identify and engage with potential clients, build relationships, and close deals.
- Strong negotiation and persuasion skills.
- Excellent communication and presentation skills.
- Ability to work independently and as part of a team.
- Bachelor's or Master's degree in Business, Finance, or a related field.

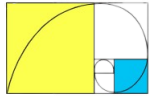
**OR**

### For Sales:

#### Title: Market Data Sales Executive

We are looking for dynamic and results-oriented Sales Executives with a solid background in market data to join our team at datari.io. As a Market Data Sales Executive, you will be responsible for driving sales of our real-time aggregated data sources for crypto, forex, and equities datasets delivered through REST-based





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APIs and websockets. You will engage with potential clients, understand their market data needs, and showcase the value of our products to drive revenue growth.

## Requirements:

- Proven experience in sales or account management in the financial industry, with a strong focus on market data.
- In-depth knowledge of financial instruments, real-time data feeds, and market data delivery methods.
- Ability to build and maintain relationships with clients, understand their needs, and provide tailored market data solutions.
- Strong negotiation and closing skills.
- Excellent communication and presentation skills.
- Self-motivated and goal-oriented.
- Bachelor's or Master's degree in Business, Finance, or a related field.

## Apply by sending:

- Your Resume
- A Portfolio of work
- Motivation for application

**Email to:** [careers@datari.io](mailto:careers@datari.io) with Subject: Application + Surname + Date

